

**CANADIAN WOOD PALLET AND
CONTAINER ASSOCIATION**

Financial Statements

Year Ended December 31, 2015

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

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INDEPENDENT AUDITOR'S REPORT

To the Members of Canadian Wood Pallet and Container Association

We have audited the accompanying financial statements of Canadian Wood Pallet and Container Association, which comprise the statement of financial position as at December 31, 2015 and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many not-for-profit organizations, Canadian Wood Pallet and Container Association derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of Canadian Wood Pallet and Container Association. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the year ended December 31, 2015, current assets and net assets as at January 1, 2015 and December 31, 2015.

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Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Canadian Wood Pallet and Container Association as at December 31, 2015 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Ottawa, Ontario
May 16, 2016

Leslie & MacLeod

Leslie & MacLeod, Chartered Accountants
(A Professional Corporation)
Authorized to practice public accounting by
The Institute of Chartered Professional Accountants of
Ontario

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Statement of Financial Position

December 31, 2015

	2015	2014
ASSETS		
CURRENT		
Cash	\$ 56,295	\$ 80,846
Short term investments (Note 4)	260,422	370,991
Accounts receivable	4,416	1,366
Harmonized sales tax receivable	23,329	43,956
Prepaid expenses	12,068	13,343
	<u>356,530</u>	510,502
PROPERTY, PLANT AND EQUIPMENT (Note 3)	222,988	236,182
LONG TERM INVESTMENTS (Note 4)	106,965	104,456
	<u>\$ 686,483</u>	<u>\$ 851,140</u>
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	\$ 59,781	\$ 84,076
Employee deductions payable	4,406	2,056
Deferred income (Note 5)	18,166	40,597
	<u>82,353</u>	126,729
NET ASSETS		
General fund	354,130	474,411
Restricted fund (Note 4)	200,000	200,000
Legal fund (Note 4)	50,000	50,000
	<u>604,130</u>	724,411
	<u>\$ 686,483</u>	<u>\$ 851,140</u>

ON BEHALF OF THE BOARD

Director

Director

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Statement of Revenues and Expenditures

Year Ended December 31, 2015

	2015	2014
REVENUE		
Inspection fees	\$ 768,562	\$ 768,475
Membership fees	82,024	84,038
Government grant	4,093	4,199
	854,679	856,712
EXPENSES		
Amortization	13,196	15,328
Bad debts	-	599
Directors' meetings and travel expenses	23,686	19,301
EGM/staff travel expenses	10,429	11,420
Inspection services	471,150	471,600
Insurance	11,908	14,692
Management salaries	145,179	77,431
Office	73,094	51,028
Postage and handling	8,640	7,417
Printing and reproduction	7,165	8,055
Professional fees	12,498	10,071
Property taxes	6,324	6,514
Salaries and wages	140,608	126,041
Telephone	4,964	4,135
	928,841	823,632
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES FROM OPERATIONS	(74,162)	33,080
OTHER INCOME		
Unrealized gain (loss) on investments	3,120	8,275
Investment income	6,889	8,010
Foreign exchange	187	1,926
Schedule of Meetings and Activities (<i>Schedule 1</i>)	(43,608)	(30,409)
Schedule of Sundry Activities (<i>Schedule 2</i>)	(12,707)	8,395
	(46,119)	(3,803)
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES	\$ (120,281)	\$ 29,277

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Statement of Changes in Net Assets

Year Ended December 31, 2015

	General Fund	Restricted Fund	Legal Fund	2015	2014
NET ASSETS - BEGINNING OF YEAR	\$ 474,411	\$ 200,000	\$ 50,000	\$ 724,411	\$ 695,134
Deficiency of revenue over expenses	(120,281)	-	-	(120,281)	29,277
NET ASSETS - END OF YEAR	\$ 354,130	\$ 200,000	\$ 50,000	\$ 604,130	\$ 724,411

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Statement of Cash Flows Year Ended December 31, 2015

	2015	2014
OPERATING ACTIVITIES		
Excess (deficiency) of revenue over expenses	\$ (120,281)	\$ 29,277
Item not affecting cash:		
Amortization of property, plant and equipment	13,196	15,328
	(107,085)	44,605
Changes in non-cash working capital:		
Accounts receivable	(3,050)	(553)
Accounts payable and accrued liabilities	(24,297)	21,867
Deferred income	(22,431)	1,852
Prepaid expenses	1,275	713
Harmonized services tax payable (receivable)	20,627	(20,953)
Employee deductions payable	2,350	150
	(25,526)	3,076
Cash flow from (used by) operating activities	(132,611)	47,681
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	-	(7,204)
Short term investments	110,569	(155,404)
Long term investments	(2,509)	92,769
Cash flow from (used by) investing activities	108,060	(69,839)
DECREASE IN CASH FLOW	(24,551)	(22,158)
CASH - BEGINNING OF YEAR	80,846	103,004
CASH - END OF YEAR	\$ 56,295	\$ 80,846
CASH FLOWS SUPPLEMENTARY INFORMATION		
Interest received	\$ (6,889)	\$ (8,010)

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Notes to Financial Statements

Year Ended December 31, 2015

1. PURPOSE OF ORGANIZATION

The purpose of the Canadian Wood Pallet and Container Association (the "Association") is to promote the general welfare of the wooden pallet and packaging industry by providing newsletters to members and organizing events, activities and workplace programs for members. Under the Income Tax Act for Canada, the Association qualifies as a not-for-profit organization and is exempt from income tax.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Association follows the standards in Part III of the CICPA accounting Handbook and has prepared these financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies outlined below.

Cash and cash equivalents

Cash is defined as cash on hand, cash on deposit, and short-term deposits with maturity dates of less than 90 days, net of cheques issued and outstanding at the reporting date.

Funds

The General fund accounts for the Association's program delivery and administrative activities.

The Restricted fund was established by the Board as an operating reserve for the future should the Canadian Wood Packaging Certification Program cease to exist.

The Legal fund was established by the Board as a reserve for the future should the Canadian Wood Pallet and Container Association incur legal expenses.

Property, plant and equipment

Property, plant & equipment are stated at cost less accumulated amortization. Property, plant & equipment are amortized over their estimated useful lives at the following rates and methods:

Building	4%	diminishing balance method
Computer equipment	30%	diminishing balance method
Computer software	55%	diminishing balance method
Furniture and equipment	20%	diminishing balance method

Amortization is recorded at one-half the normal rate in the year of acquisition.

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CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Notes to Financial Statements Year Ended December 31, 2015

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments

Short and long term investments for which there are quoted prices in an active market are carried at fair value. Unrealized gains or losses are reported as part of net income. Investments for which there is not an active market are carried at amortized cost except when it is established that their value is impaired. Impairment losses, or reversal of previously recognized impairment losses, are reported as part of net income.

Contributed services

The operations of the organization depend on both the contribution of time by volunteers and donated materials from various sources. The fair value of donated materials and services cannot be reasonably determined and are therefore not reflected in these financial statements.

Revenue recognition

The Association follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Unrestricted investment income is recognized as revenue when earned.

Foreign currency translation

Accounts in foreign currencies have been translated into Canadian dollars using the temporal method. Under this method, monetary assets and liabilities have been translated at the year end exchange rate. Non-monetary assets have been translated at the rate of exchange prevailing at the date of transaction. Revenues and expenses have been translated at the average rates of exchange during the year, except for amortization, which has been translated at the same rate as the related assets.

Foreign exchange gains and losses on monetary assets and liabilities are included in the determination of earnings.

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CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Notes to Financial Statements

Year Ended December 31, 2015

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Financial instruments policy

Measurement of financial instruments

The Association initially measures its financial assets and financial liabilities at fair value.

The Association subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value of these financial instruments are recognized in net income.

Financial assets measured at amortized cost on a straight-line basis include cash, accounts receivable, and government remittances receivable.

Financial liabilities measured at amortized cost on a straight-line basis include accounts payable and accrued liabilities, and unearned revenues.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

3. PROPERTY, PLANT AND EQUIPMENT

	Cost	Accumulated amortization	2015 Net book value	2014 Net book value
Building	\$ 254,605	\$ 42,682	\$ 211,923	\$ 220,753
Computer equipment	18,773	17,322	1,451	2,073
Computer software	9,390	8,011	1,379	3,063
Furniture and equipment	30,065	21,830	8,235	10,293
	<u>\$ 312,833</u>	<u>\$ 89,845</u>	<u>\$ 222,988</u>	<u>\$ 236,182</u>

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Notes to Financial Statements Year Ended December 31, 2015

4. INVESTMENTS

	2015	2014
General Fund	\$ 117,387	\$ 225,447
Restricted Fund	200,000	200,000
Legal Fund	50,000	50,000
	\$ 367,387	\$ 475,447

Short term investments consist of guaranteed investment certificates maturing in 2016. Fair market value as at December 31, 2015 is \$260,422 (2014 - \$370,991).

Long term investments consist of bonds with original maturities greater than one year. Fair market value as at December 31, 2015 is \$106,965 (2014 - \$104,456).

5. DEFERRED INCOME

Deferred income represents revenues collected but not earned as of December 31, 2015. This is primarily composed of revenue for members' inspection fees. The amounts are accrued in advance to capture balances due, to fulfil the four inspection requirements according to regulations.

6. FINANCIAL INSTRUMENTS

The Association is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Association's risk exposure and concentration as of December 31, 2015.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Association is exposed to credit risk from customers. In order to reduce its credit risk, the Association conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Association has a significant number of customers which minimizes concentration of credit risk.

Fair Value

The Association's carrying value of cash and cash equivalents, accounts receivable, and accounts payable approximates its fair value due to the immediate or short term maturity of these instruments.

Currency risk

Currency risk is the risk to the company's earnings that arise from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Association is exposed to foreign currency exchange risk on cash held in U.S. dollars. The company does not use derivative instruments to reduce its exposure to foreign currency risk.

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CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Notes to Financial Statements

Year Ended December 31, 2015

6. FINANCIAL INSTRUMENTS *(continued)*

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Association manages exposure through its normal operating and financing activities. The Association is exposed to interest rate risk primarily through its investments.

7. COMPARATIVE FIGURES

Some of the comparative figures may have been reclassified to conform to the current year's presentation.

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Schedule of Meetings and Activities

(Schedule 1)

Year Ended December 31, 2015

	2015	2014
ANNUAL MEETING		
Registration	\$ 8,550	\$ 9,750
AGM Sponsorship	3,800	3,200
Expenses	(40,823)	(23,449)
	(28,473)	(10,499)
REGIONAL MEETINGS		
Registration	-	2,470
Expenses	-	(15,030)
	-	(12,560)
WESTERN FOCUS MEETING		
Registration	1,100	1,000
Expenses	(16,391)	(8,951)
	(15,291)	(7,951)
SCRAMBLE GOLF TOURNAMENT		
Registration	7,850	5,950
Expenses	(7,694)	(5,349)
	156	601
	\$ (43,608)	\$ (30,409)

CANADIAN WOOD PALLET AND CONTAINER ASSOCIATION

Schedule of Sundry Activities Year Ended December 31, 2015

(Schedule 2)

	2015	2014
SUNDRY REVENUES		
Advertising	\$ 8,383	\$ 10,203
SUNDRY EXPENSES		
Advertising	21,090	1,808
	\$ (12,707)	\$ 8,395